

CIOB Construction Manager of the Year 2012

Troy Cooper, Silver Medal

We are delighted to announce that Baxall Site Manager Troy Cooper won a Silver medal at the CIOB Construction Manager of the Year Awards on November 1st 2012. Held at the prestigious Grosvenor House Hotel in Park Lane, Troy was up against stiff competition from some of the industry's largest players.

The Baxall Directors nominated Troy for his exceptional project management skills in delivering Sea Gem, a new build modern and sustainable beach house on the sand dunes of Camber Sands, East Sussex. From the moment of contract award, Troy was faced with a diversity of challenges ranging from a complex value engineering exercise (to substantially reduce costs) to the safety and logistical complexities of working adjacent to neighbours, a public beach and within a harsh marine environment.

Despite unavoidable delays and at times, impossible working conditions, Troy handed over Sea Gem to the client *ahead* of programme; careful re-phasing and extended working hours over weekends enabled his team to not only recapture lost progress, but to complete the interior fit-out, joinery package, external works and landscaping (items which were *not* in the original programme).

This, coupled with value engineered cost savings in excess of £200,000 culminated in the triumphant delivery of this outstanding home and an extremely delighted client.

With the large national firms dominating the prize board, Troy's achievement was even more notable in that it placed SMEs firmly on the map; indeed, Baxall Construction were the only SME to receive an award on the night.



Eastlands Estate, Maidstone Road, Paddock Wood, Kent TN12 6BU

Telephone: 01892 833344

Facsimile: 01892 834816

Email: info@baxallconstruction.co.uk

www.baxallconstruction.co.uk